

Calabasas Capital Advises Impact Landscape on its Sale to Connor's Landscape



Los Angeles, CA: Impact Landscape Corporation ("Impact" or the "Company") has sold substantially all of its assets to Connor's Landscape for an undisclosed purchase price. Calabasas Capital served as exclusive financial advisor to Impact.

Impact has provided commercial landscaping maintenance services to property owners throughout Southern California for over 40 years.

Keith Steinbaum, founder and President of Impact said, "I am very happy to be able to turn my business over to such a strong company like Connor's who will be able to continue providing excellent service to our customers and will maintain our loyal employee base. I am also very thankful for the assistance provided by our investment banking firm, Calabasas Capital, in completing this transaction. David Bonrouhi and his team did a great job soliciting offers from multiple strategic buyers, negotiating and structuring the transaction and shepherding this deal through the process every step of the way."

Mike Loftus, founder and President of Connor's Landscape said, "We are very optimistic about the opportunity to accelerate our growth through such an attractive acquisition. Not only does Impact fit nicely with our business from a strategic perspective, its people are very high-quality professionals that blend well with our own culture. We are also grateful for the important role Calabasas Capital investment banker David Bonrouhi played in this process. This deal doesn't get done without him."

David Bonrouhi, Managing Director of Calabasas Capital said, "We are thrilled to have had the opportunity to work with Keith Steinbaum and his team at Impact as well as Mike Loftus and his colleagues at Connor's in completing this transaction. We were tasked with not only sourcing an attractive offer but also

identifying a strategic buyer that Keith was confident would be able to carry on Impact's legacy of providing excellent service to its commercial property owner clients. We are confident Mike Loftus and his team at Connor's Landscape will be successful with this acquisition and will continue its rapid pace of growth for at least the next several years."

Please contact David Bonrouhi with any questions about this transaction and the M&A advisory services of Calabasas Capital.

About Calabasas Capital

Calabasas Capital is a boutique investment banking firm that provides sell-side and buy-side M&A advisory and private equity and debt capital raising services to lower-middle-market privately held companies. Securities offered through Fallbrook Capital Securities Corp. Member FINRA – SIPC.

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