

# Calabasas Capital Advises Berkley Molded Fiber on Sale to International Paper



Los Angeles, CA: Berkley International has sold its molded fiber manufacturing affiliate, Berkley MF LLC, to International Paper for an undisclosed purchase price. Calabasas Capital served as exclusive financial advisor to Berkley.

Based in Reno, Nevada, Berkley MF LLC designs, manufactures and distributes custom molded fiber packaging products to a wide range of high growth consumer products companies, including several e-commerce brands. The parent company of Berkley MF LLC, Berkley International, is a Los Angeles based provider of end-to-end packaging and fulfillment solutions, which along with its affiliate Berkley Industries will continue to operate independently. Sean Berkley, formerly President of Berkley MF, will transition to International Paper and continue to run the business.

Based in Memphis, Tennessee, International Paper is a publicly traded paper and packaging company with global operations.

Jeff Berkley, Chairman of Berkley said, “We are extremely pleased to have completed this transaction as part of our family’s succession planning process. IP is arguably the world leader in packaging and a company which shares our values in many respects. We are very thankful for the assistance provided by our investment banking firm, Calabasas Capital, in completing this transaction. David Bonrouhi and Andrew Williamson did an excellent job advising us of our strategic alternatives, soliciting offers from several interested parties, running a disciplined process, guiding us through extensive due diligence and seeing the process to its successful completion.”

David Bonrouhi, Managing Director of Calabasas Capital said, “We are thankful to have had the opportunity to work with the Berkley family and their incredible team in completing this transaction. International Paper was a pleasure to work with and we are confident IP will be able to use Berkley MF as a platform to expand IP’s sustainable packaging business both in the U.S. and abroad.”

Please contact David Bonrouhi with any questions about this transaction and the M&A advisory services of Calabasas Capital.

**About Calabasas Capital**

Calabasas Capital is a boutique investment banking firm that provides sell-side and buy-side M&A advisory and private equity and debt capital raising services to lower-middle-market privately held companies. Securities offered through Fallbrook Capital Securities Corp. Member FINRA – SIPC.

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