

From: info@acg101.org
Sent: Monday, July 08, 2013 10:01 AM
To: David Bonrouhi
Subject: Wednesday at Warner Center Marriott: ACG 101 on Accessing Growth Capital

ACG[®] 101 Corridor

Association for Corporate Growth

This Wednesday, July 10th, 2013, 7:00-9:00 a.m.
Warner Center Marriott (Self-parking included)
21850 Oxnard Street, Woodland Hills CA 91367

How To Find The Capital Your Company Needs At Every Stage of Its Growth

Register. Registration \$45 for ACG Members, \$65 for others. Online registration closes 2 p.m. on July 9th. On-site registration \$10 additional.

[Click to add an appointment notice](#) to your Outlook Calendar. **Note:** This meeting is at the **Woodland Hills Marriott**. (Self-parking included.)

With the economy showing encouraging signs of growth, business owners and managers are thinking about **expansion**. Where can they **find the capital** they need to make that happen?

Come find out at the **July 10th** meeting of ACG 101 at the **Warner Center Marriott**, where we will explore the various types of **growth capital** a company can access at different stages of its life cycle.

Our panel of experts will explain the **criteria** that financing sources apply for **senior** and **mezzanine debt**, **asset-based** lending, **private equity** and **venture capital**.

They will explain which **industries** are more conducive to utilizing each layer of capital, and **how much capital is available** in today's non-traditional capital markets.

Our panelists are:

Jeri Harman, Founder & Partner, **Avante Mezzanine Partners**.

Larry Hurwitz, Founding Partner, **Lawrence Financial Group**.

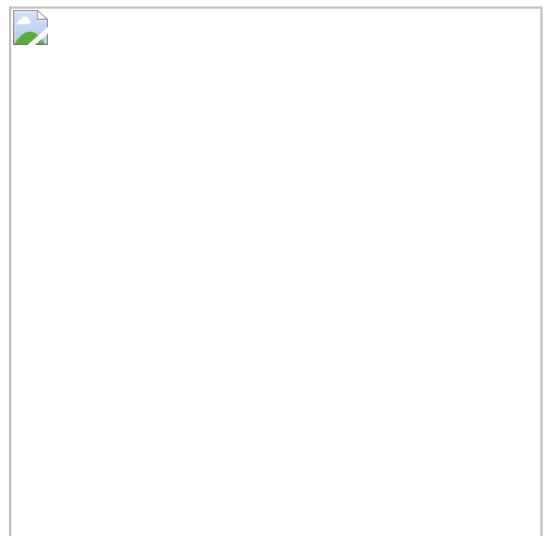
Jon Funk, Founder, **Ocean Road Partners**.

Taylor Beaupain, Managing Partner, **K1 Capital**.

Jan Hanssen, Vice President, **US Bank**.

Our moderator will be **David Bonrouhi**, Managing Director, **Calabasas Capital**.

Jeri Harman is a Founder and Partner of **Avante Mezzanine Partners**. Ms. Harman has 27 years of financing experience, involving well over \$1 billion in aggregate transactions. Prior to founding Avante, Ms. Harman led Los Angeles offices for American Capital and Allied Capital.



Larry Hurwitz founded **Lawrence Financial Group** in 1990, and since that time has arranged more than \$7 billion in financing, for companies with revenues ranging from \$3 million to \$1 billion, in a wide range of industries. He has arranged financing through commercial banks, asset-based lenders, factors, mezzanine lenders, hedge funds, individuals and other sources.

Jon Funk founded **Ocean Road Partners** in 2009 and is a veteran venture capitalist, having directed startup investments in technology companies in southern California for over 25 years. His past investments, which include Sandpiper Networks, Rent.com and Shopzilla, have created over \$1.7 billion in liquidity for investors.

Taylor Beaupain is a Managing Partner of **K1 Capital**, a private equity firm investing in high-growth private companies. In addition to leading new investments and co-managing the day-to-day operations of the firm, Taylor is an active board member for K1's portfolio companies and advisor to K1's management teams. He was previously a managing director in the growth private equity practice of Kayne Anderson Capital Advisors.

Jan Hanssen joined **US Bank** in 2009 after working more than 20 years in the financial industry in the Los Angeles region. As a Vice President in the commercial loan division of US Bank, he is involved in marketing, origination and structuring of all bank products including loans from \$5 to \$50 million. He has structured and closed more than 150 transactions ranging from \$2 million to over \$375 million.

David Bonrouhi is Managing Director of **Calabasas Capital**, a boutique investment banking firm providing financial advisory services primarily to lower-middle-market privately-held companies, business owners and entrepreneurs. He has over 15 years of investment banking and private equity experience, including M&A transactions, IPOs, private placements, high yield debt offerings and leveraged loan transactions.

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